Maximizing Local News Outlets and Social Media Following State Competitions

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### Topics to be Discussed:



- Effective Content Gathering During Events
- Content Distribution Post Event
- Repurposing Content Created on the State Level
- Utilizing Your Social Networks To Share Gathered Content





## **Overview State Of Competitions**



#### **STATE COMPETITION EVENTS:**

- Winter Games
- State Floor Hockey Tournament
- Figure Skating Games
- Summer Games
- Fall Festival
- Events Will Change in 2019 INDOOR WINTER GAMES COMING!!!

#### SECTIONALS:

- •Bowling
- •Spring
- •Fall



### Why use the State Games?



- In most cases the State Games have garnered media partners and already achieved media coverage.
- Using the momentum of the existing coverage helps to achieve coverage on the county level.
- Stations pay attention to what their competitors do every day. The more you're on one station, the more likely you are to show up on others within that same market.



#### Why Pitch Post Event?



You have the ability to share detailed stories and athlete interaction. You can also use gathered content to tell the athlete story.

# Gathering Content and Distributing Gathered Content





#### *Content Gathering* – SUMMER GAMES <u>Use Your Resources</u>



- Athletes
- Families
- Volunteers
- Coaches
- HOD's

#### Content types:

•Short Videos •Photos •Stories

#### *Content Gathering* – Summer Games <u>Use Your Resources</u>



- It is highly likely that your local athletes and families gathered content during the competition event.
- Ask them to share content via FREE file share websites like Dropbox, Google Drive and WeTransfer.

#### *Providing Content* – <u>Post Event</u> <u>Media Pitch</u>



Hello Everyone

Hope all is well; I am reaching out today to provide information about our 2017 Winter Games that took place at Seven Springs, January 29-31.

Below is a video recap of the event. https://youtu.be/b8g4GiZ1xCg

Photos can also be found on our website here: http://www.specialolympicspa.org/sports-competitions/competitions/winter-games

Event highlights included:

- A Unified experience Winter Games weekend where local officials and local celebrities joined SOPA athletes for a snow shoeing competition
- This competition marked the 40<sup>th</sup> anniversary
- 2017 Winter World Games athletes attended and were honored
- New SOPA Winter Games app available on Itunes and Android

Thank you so much for your coverage and please let me know if you need additional information.

Many thanks,

Wenona

### Providing Content



- Edit video down to "highlights", including various shots (event venue, crowd, coaches, action, etc.).
- Best practice is to send 1 2 minutes of video. This allows stations to edit video as needed as well as to use extra video in teases and other parts of their newscasts.
- Write a 20-30 second event recap or script that includes event information so a station could copy and paste your wording into a script if needed.

### Providing Content



- TV News and Sports is a deadline-focused industry. The more you can help them get their jobs done well and done quickly, the more likely they are to want to work with you again.
- The better you understand their work flow and what is considered "newsworthy", the more likely they are to pay attention to your emails and press releases.

## The Pitch – Tips and Tricks



- DO make it easy for the reporter
  - When possible, help to provide photos or additional content if needed. Ex: Fundraising totals

#### DO follow up with reporters that cover your story

- A quick "thank you" email goes a long way
- Plant the seed for future coverage mention that you'll reach out in the future and that you look forward to working together again
- DO tie in local stories to help promote events
  - Humanize your media pitch! Mention specific athlete/family/volunteer stories that tie in with your event logistics.

## Maintaining Media Relationships



- Use Social media: thank them for their support and make sure you "tag" the station and any on-air personalities after coverage.
- Share any news link on your websites or issue a tune-in alert prior to the airing of interviews.
- Reach out to outlets post coverage and ask for media sponsorships.

#### *Gathering & Distributing Content* – <u>Future Events</u>



- Create and maintain a media list.
- Encourage HOD's and families to take photos before each competition events.
- Start a story bank. This will allow you to have goto stories readily available for future media pitches.

# Maximizing Social Media Post State Events





#### Breathe. Then discover.





## Plan, plan, plan... and plan



- Decide on types of content
  - Edit diligently
    - Short & Sweet (& visual)
  - Don't overload your followers



Always keep mobile in mind!

## Find your voice (maybe some hot tea will help)



- Be conversational
  - Social is social
    - #hashtaggin'
- Emoji anyone? 😳



#### Friends make it fun





#### YDSports

wing

V

HEISER: Golf event for Special Olympics boasts 3-decade tradition of good times, goodwill yorkdispatch.com/story/sports/c .... via @YorkDispatch @SpecialOlympics @SpecialOlympiPA @tcovmotivates @Tayaustin01 @PennStateFBall @PSUFootball @CoachJFranklin



HEISER: Golf event for Special Olympics boasts 3-decade tradition of good ti. For three decades, a local celebrity golf tournament that benefits Special Olympics has specialized in providing good times and goodwill. yorkdispatch.com

8:50 AM - 12 Jun 2018 1 Retweet 2 Likes 6 69 2 12 1 2 2



#### Summer Games

The Special Olympic Pennsylvania Summer Games are hade anch year at Penn State University in State College, The events brings together over 2,000 athletes and 750 caaches from across the state. Our largest event of the years, Summer Games Fataures three days of Internet competition in aquatics, athletics, basketshall, bowling, equestrian, golf, gamestics, orbital and atomic. Terry ranker every game, every competition held at Sammer Games represents many vesteds of training, preparation and dedication on the part of our athletes, coaches and volunteers.

#### The 2018 Summer Games took place from May 31 - June 2, 2018. Check Out Event Images!

Summer Games 2018 Results: 2v3.Baskethall Gomaattics.Ehyshinic 5v5.Baskethall Softhall Athletics Softhall Softh Boulog Softhall Lindfied Golf Level 2 Tennis Skills





#### Tools to create





#### Timing is everything





Published <b>•</b>	Post	Туре	Targeting	Reach (i)	Engagement	Promote
06/19/2018 3:59 pm	2018 Summer Games	6	0	0	0	Boost Post
06/19/2018 3:00 pm	#inclusionrevolution	S	0	747	14 10	Boost Post
06/18/2018 7:02 pm	To find out who will be representing Pennsylvania in the Special		0	3.8K	618 203	Boost Post
06/18/2018 10:30 am	Jonathan Martin and Jennifer La udeman are working hard to perf	\$	0	1.1K	32 27	Boost Post
06/17/2018	Looking for highlights from this y	ß	0	2.3K	185	Boost Post

- Utilize insights
  - Not all social media are equal
  - Experiment
- No wrong time to post content

# Questions?





# Thank You!



